



2019 Commercial Price List

Access to contract ordering information, terms and conditions, up-to- date pricing, and the option to create an electronic delivery order are available through our website



CONTRACTOR:

Cypherspere LLC
20612 Marsh Court
Sterling, VA 20165

PRICING PERIOD:

May 10 2018 – May 9 2023

CONTACT:

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WEBSITE:

www.cypherspere.com

BUSINESS SIZE:

SB



Price List

Labor Categories

POSITION	HOURLY RATE
Analyst I	\$71.79
Analyst II	\$86.15
Analyst III	\$100.50
Chief Architect	\$219.20
Enterprise Architect	\$186.65
IT Consultant I	\$119.65
IT Consultant II	\$138.79
IT Consultant III	\$157.93
Network Administrator - Junior	\$90.93
Network Administrator - Senior	\$110.08
Network Engineer - Junior	\$129.22
Network Engineer - Senior	\$148.36
Program Manager	\$143.58
Project Manager	\$100.50
Information Assurance Subject Matter Expert I	\$124.43
Information Assurance Subject Matter Expert II	\$143.58
Information Assurance Subject Matter Expert III	\$162.72
Software Engineer I	\$100.50
Software Engineer II	\$114.86
Software Engineer III	\$129.22
Systems Administrator - Junior	\$90.93
Systems Administrator - Senior	\$110.08
Systems Engineer - Junior	\$129.22
Systems Engineer - Senior	\$148.36
Technical Writer	\$90.93

Products

Animate (HOST-LAN w/SDK) Platform
On Premises Annual Subscription

List Price

\$399,000



LABOR CATEGORY DESCRIPTIONS

Commercial Job Title:	Analyst I
Minimum/General Experience:	1 Year of related Technical Experience
Functional Responsibility:	<p>Works with multiple IT departments/sources to research, collect, identify and report software or system requirements using interviews, document analysis, requirements workshops, surveys, site visits, business process descriptions, use cases, scenarios, business analysis, task and workflow analysis. Critically evaluates information gathered, reconcile conflicts; decomposes high-level information into detail functional and development or system requirements. Assist IT project managers with project plan, version scopes and timelines</p> <p>Work with development or systems team to implement requirements related to IT projects. Can solve simple problems, and most often times will require direct supervision provided by more experienced personnel.</p>
Minimum Education:	Bachelors Degree in Computer Science, Information Systems, Business or equivalent field

Commercial Job Title:	Analyst II
Minimum/General Experience:	3 Years of related Technical Experience
Functional Responsibility:	<p>Works with multiple IT departments/sources to research, collect, identify and report software or system requirements using interviews, document analysis, requirements workshops, surveys, site visits, business process descriptions, use cases, scenarios, business analysis, task and workflow analysis. Critically evaluates information gathered, reconcile conflicts; decomposes high-level information into detail functional and development or system requirements. Assist IT project managers with project plan, version scopes and timelines</p> <p>Work with development or systems team to implement requirements related to IT projects. Can solve more complex problems with minimal supervision.</p>
Minimum Education:	Bachelors Degree in Computer Science, Information Systems, Business or equivalent field



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Commercial Job Title:	Analyst III
Minimum/General Experience:	5 Years of related Technical Experience
Functional Responsibility:	Works with multiple IT departments/sources to research, collect, identify and report software or system requirements using interviews, document analysis, requirements workshops, surveys, site visits, business process descriptions, use cases, scenarios, business analysis, task and workflow analysis. Critically evaluates information gathered, reconcile conflicts; decomposes high-level information into detail functional and development or system requirements. Assist IT project managers with project plan, version scopes and timelines Work with development or systems team to implement requirements related to IT projects. Can solve all problems with no supervision required. Shall supervise junior personnel.
Minimum Education:	Bachelors Degree in Computer Science, Information Systems, Business or equivalent field

Commercial Job Title:	Chief Architect
Minimum/General Experience:	20 Years of related Technical Experience
Functional Responsibility:	<p>Designs and develops complex business solutions using a variety of computer technologies. Independently performs a variety of system design and engineering tasks which are broad in nature and are concerned with design and implementation of major enterprise systems development and integration, including supporting personnel, hardware, software, and support facilities and/or equipment. Considered a Subject Matter Expert (SME) in one or more specific areas of computer system design and networking.</p> <p>Applies knowledge of complex concepts and techniques to develop and implement automated solutions to engineering, scientific, or business data acquisition and management problems. Uses scientific and engineering logic to independently identify conceptual or theoretical solutions to problems of technology systems hardware or software design and operation.. Evaluates and recommends optimum solutions balancing specific project needs with economic constraints.. Formulates architectural design, functional specification, interfaces and documentation of computer systems considering system interrelationships, operating modes, and equipment configurations. Responsible for developing project plans, justifications, guidelines, and controls.</p>
Minimum Education:	Bachelors Degree in Computer Science, Information Systems, Business or equivalent field



Commercial Job Title:	Enterprise Architect
Minimum/General Experience:	15 Years of related Technical Experience
Functional Responsibility:	<p>Designs and develops complex business solutions using a variety of computer technologies. Independently performs a variety of system design and engineering tasks which are broad in nature and are concerned with design and implementation of major enterprise systems development and integration, including supporting personnel, hardware, software, and support facilities and/or equipment. Considered a Subject Matter Expert (SME) in one or more specific areas of computer system design and networking.</p> <p>Applies knowledge of complex concepts and techniques to develop and implement automated solutions to engineering, scientific, or business data acquisition and management problems. Uses scientific and engineering logic to independently identify conceptual or theoretical solutions to problems of technology systems hardware or software design and operation.. Evaluates and recommends optimum solutions balancing specific project needs with economic constraints.. Formulates architectural design, functional specification, interfaces and documentation of computer systems considering system interrelationships, operating modes, and equipment configurations. Responsible for developing project plans, justifications, guidelines, and controls.</p>
Minimum Education:	Bachelors Degree in Computer Science, Information Systems, Business or equivalent field

Commercial Job Title:	IT Consultant I
Minimum/General Experience:	5 Years of related Technical Experience
Functional Responsibility:	<p>Professional providing General IT assistance to help customers achieve a specific solution related to the organization's utilization of information technology products and services. Demonstrates exceptional oral and written communication skills. Can perform minor tasks under supervision.</p>
Minimum Education:	Bachelors Degree in Computer Science, Information Systems, Business or equivalent field



Commercial Job Title:	IT Consultant II
Minimum/General Experience:	9 Years of related Technical Experience
Functional Responsibility:	Professional providing General IT assistance to help customers achieve a specific solution related to the organization's utilization of information technology products and services. Demonstrates exceptional oral and written communication skills. Can perform more complex tasks under minimal supervision.
Minimum Education:	Bachelors Degree in Computer Science, Information Systems, Business or equivalent field

Commercial Job Title:	IT Consultant III
Minimum/General Experience:	12 Years of related Technical Experience
Functional Responsibility:	Professional providing General IT assistance to help customers achieve a specific solution related to the organization's utilization of information technology products and services. Demonstrates exceptional oral and written communication skills. Can perform all tasks with no supervision required.
Minimum Education:	Bachelors Degree in Computer Science, Information Systems, Business or equivalent field

Commercial Job Title:	Network Administrator – Junior
Minimum/General Experience:	1 Year of related Technical Experience
Functional Responsibility:	Sets up, configures, and supports internal and/or external networks. Develops and maintains all systems, applications, security, and network configurations. Troubleshoots network performance issues and creates and maintains a disaster recovery plan. Recommends upgrades, patches, and new applications and equipment. Provides technical support and guidance to users. Familiar with a variety of the field's concepts, practices, and procedures.
Minimum Education:	Bachelors Degree in Computer Science, Information Systems, Business or equivalent field



Commercial Job Title:	Network Administrator – Senior
Minimum/General Experience:	5 Years of related Technical Experience
Functional Responsibility:	Sets up, configures, and supports internal and/or external networks. Develops and maintains all systems, applications, security, and network configurations. Troubleshoots network performance issues and creates and maintains a disaster recovery plan. Recommends upgrades, patches, and new applications and equipment. Provides technical support and guidance to users. Familiar with a variety of the field's concepts, practices, and procedures.
Minimum Education:	Bachelors Degree in Computer Science, Information Systems, Business or equivalent field

Commercial Job Title:	Network Engineer – Junior
Minimum/General Experience:	5 Years of related Technical Experience
Functional Responsibility:	Applies extremely complex networking concepts in the analysis, study, and design of data networks. Analyzes network characteristics (e.g., traffic, connect time, transmission speeds, packet sizes, and throughput) and recommends procurement, removals, and modifications to network components. Designs and optimizes network topologies and site configurations. Plans and supervises installations, transitions, and cutovers of network components and capabilities. Reviews existing network designs and capabilities with the goal of making refinements, reducing operating overhead, enhancing network throughput, and improving current network topologies.
Minimum Education:	Bachelors Degree in Computer Science, Information Systems, Business or equivalent field



Commercial Job Title:	Network Engineer – Senior
Minimum/General Experience:	9 Years of related Technical Experience
Functional Responsibility:	Applies extremely complex networking concepts in the analysis, study, and design of data networks. Analyzes network characteristics (e.g., traffic, connect time, transmission speeds, packet sizes, and throughput) and recommends procurement, removals, and modifications to network components. Designs and optimizes network topologies and site configurations. Plans and supervises installations, transitions, and cutovers of network components and capabilities. Reviews existing network designs and capabilities with the goal of making refinements, reducing operating overhead, enhancing network throughput, and improving current network topologies.
Minimum Education:	Bachelors Degree in Computer Science, Information Systems, Business or equivalent field

Commercial Job Title:	Program Manager
Minimum/General Experience:	9 Years of related Technical Experience
Functional Responsibility:	Provides program management for multiple projects. Prepares project implementation plan, coordinates project activities, monitors project milestones, and provides progress reports. Responsible for all aspects of performance (i.e., technical, contractual, administrative, financial). Consults with the customer to ensure adherence to contractual obligations, establishes and maintains technical and financial reports to show progress of projects to management and customers, organizes and assigns responsibilities to subordinates, and oversees the completion of all assigned tasks Performs overall management of contract support operations, possibly involving multiple projects and groups of personnel at multiple locations. Organizes, directs, and coordinates the planning and production of all contract support activities. Able to manage all programs with no supervision required.
Minimum Education:	Bachelors Degree in Computer Science, Information Systems, Business or equivalent field



Commercial Job Title:	Project Manager
Minimum/General Experience:	5 Years of related Technical Experience
Functional Responsibility:	<p>Responsible for assisting the management of small to medium-sized projects. Assists in preparing implementation plan, coordinates activities, monitors milestones, and provides progress reports. Creation and management of project information related to contractual requirements and cost for submittal to the program manager for review and approval. Must have rudimentary understanding of accounting, management, and contract principles.</p> <p>Performs day-to-day management of assigned delivery order projects that involve teams of data processing and other information system and management professionals who have previously been involved in analyzing, designing, integrating, testing, documenting, converting, extending, and implementing automated information and telecommunications systems. Demonstrates proven skills in those technical areas addressed by the delivery order to be managed. Organizes, directs, and coordinates the planning and production of all activities associated with assigned delivery order projects. Demonstrates writing and oral communication skills. Able to manage more complex projects with no supervision required.</p>
Minimum Education:	Bachelors Degree in Computer Science, Information Systems, Business or equivalent field

Commercial Job Title:	Information Assurance Subject Matter Expert I
Minimum/General Experience:	7 Years of related Technical Experience
Functional Responsibility:	<p>Has advanced understanding of area of expertise related to Information Assurance disciplines. Provides expert consultative support to a functional technical area of the project. Develops solutions to complex problems. Works closely with the team to identify the best solution to organizational, process or technical issues. Familiar with a specific field's concepts, practices, and procedures. Relies on extensive experience and judgment to plan and accomplish goals.</p>
Minimum Education:	Bachelors Degree in Computer Science, Information Systems, Business or equivalent field



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Commercial Job Title:	Information Assurance Subject Matter Expert II
Minimum/General Experience:	11 Years of related Technical Experience
Functional Responsibility:	Has advanced understanding of area of expertise related to Information Assurance disciplines. Provides expert consultative support to a functional technical area of the project. Develops solutions to complex problems. Works closely with the team to identify the best solution to organizational, process or technical issues. Familiar with a specific field's concepts, practices, and procedures. Relies on extensive experience and judgment to plan and accomplish goals.
Minimum Education:	Bachelors Degree in Computer Science, Information Systems, Business or equivalent field

Commercial Job Title:	Information Assurance Subject Matter Expert III
Minimum/General Experience:	15 Years of related Technical Experience
Functional Responsibility:	Has advanced understanding of area of expertise related to Information Assurance disciplines. Provides expert consultative support to a functional technical area of the project. Develops solutions to complex problems. Works closely with the team to identify the best solution to organizational, process or technical issues. Familiar with a specific field's concepts, practices, and procedures. Relies on extensive experience and judgment to plan and accomplish goals.
Minimum Education:	Bachelors Degree in Computer Science, Information Systems, Business or equivalent field



Commercial Job Title:	Software Engineer I
Minimum/General Experience:	1 Year of related Technical Experience
Functional Responsibility:	Develops and customizes application servers and toolsets to enhance business processes, including workflow development, knowledge and data management. Research, test and report capabilities of technology products, application server and toolsets, with business analysts to map business and functional requirements. Develops and applies departmental and organization-wide business modernization and process improvements models for use in designing and customizing integrated, shared application servers and knowledge and data management systems. Analyzes and resolves application software and toolset issues. Relies on experience and judgment to plan and accomplish goals. Can solve simple problems, and most often times will require direct supervision provided by more experienced personnel.
Minimum Education:	Bachelors Degree in Computer Science, Information Systems, Business or equivalent field.

Commercial Job Title:	Software Engineer II
Minimum/General Experience:	5 Years of related Technical Experience
Functional Responsibility:	Develops and customizes application servers and toolsets to enhance business processes, including workflow development, knowledge and data management. Research, test and report capabilities of technology products, application server and toolsets, with business analysts to map business and functional requirements. Develops and applies departmental and organization-wide business modernization and process improvements models for use in designing and customizing integrated, shared application servers and knowledge and data management systems. Analyzes and resolves application software and toolset issues. Relies on experience and judgment to plan and accomplish goals. Can solve simple problems, and most often times will require direct supervision provided by more experienced personnel.
Minimum Education:	Bachelors Degree in Computer Science, Information Systems, Business or equivalent field.



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Commercial Job Title:	Software Engineer III
Minimum/General Experience:	9 Years of related Technical Experience
Functional Responsibility:	<p>Develops and customizes application servers and toolsets to enhance business processes, including workflow development, knowledge and data management. Research, test and report capabilities of technology products, application server and toolsets, with business analysts to map business and functional requirements.</p> <p>Develops and applies departmental and organization-wide business modernization and process improvements models for use in designing and customizing integrated, shared application servers and knowledge and data management systems. Analyzes and resolves application software and toolset issues. Relies on experience and judgment to plan and accomplish goals. Can complete all tasks with no supervision required. Shall supervise junior personnel.</p>
Minimum Education:	Bachelors Degree in Computer Science, Information Systems, Business or equivalent field

Labor Category:	Systems Administrator - Junior
Minimum Experience:	1 Year of related Technical Experience
Job Description:	<p>Installs new software releases, system upgrades, evaluates and installs patches and resolves software related problems. Performs system backups and recovery. Maintains data files and monitors system configuration to ensure data integrity. Has knowledge of commonly-used concepts, practices, and procedures within a particular field. Relies on instructions and pre-established guidelines to perform the functions of the job. Primary job functions do not typically require exercising independent judgment.</p>
Minimum Education:	Bachelors Degree in Computer Science, Information Systems, Business or equivalent field



Labor Category:	Systems Administrator - Senior
Minimum Experience:	5 Years of related Technical Experience
Job Description:	Installs new software releases, system upgrades, evaluates and installs patches and resolves software related problems. Performs system backups and recovery. Maintains data files and monitors system configuration to ensure data integrity. Has knowledge of commonly-used concepts, practices, and procedures within a particular field. Relies on instructions and pre-established guidelines to perform the functions of the job. Primary job functions do not typically require exercising independent judgment.
Minimum Education:	Bachelors Degree in Computer Science, Information Systems, Business or equivalent field

Labor Category:	Systems Engineer - Junior
Minimum Experience:	5 Years of related Technical Experience
Job Description:	(a) Provides analysis related to the design, development, and integration of hardware, software, man-machine interfaces and all system level requirements to provide an integrated IT solution. (b) Develops integrated system test requirement, strategies, devices and systems. (c) Directs overall system level testing. Generally works under supervision.
Minimum Education:	Bachelors Degree in Computer Science, Information Systems, Business or equivalent field

Labor Category:	Systems Engineer - Senior
Minimum Experience:	9 Years of related Technical Experience
Job Description:	(a) Provides analysis related to the design, development, and integration of hardware, software, man-machine interfaces and all system level requirements to provide an integrated IT solution. (b) Develops integrated system test requirement, strategies, devices and systems. (c) Directs overall system level testing. Can perform more complex tasks with minimal supervision.
Minimum Education:	Bachelors Degree in Computer Science, Information Systems, Business or equivalent field



Labor Category:	Technical Writer
Minimum Experience:	5 Years of related Technical Experience
Job Description:	Works with management, technical personnel, authors, and subject matter experts to define documentation content, guidelines, specifications, and development schedules. Prepares required documentation in an appropriate format. Adheres to required configuration management or quality assurance standards of associated IT projects. Analyzes the data and user requirements to ensure that documentation is clear, concise, and valid. Ensures that documents follow the appropriate style guide.
Minimum Education:	Bachelors Degree in Computer Science, Information Systems, Business or equivalent field

SUBSTITUTION OF EDUCATION/EXPERIENCE

Degree Requirement	Substitution of Relevant Experience
Associates Degree	2 Additional Years
Bachelors Degree	4 Additional Years
Masters Degree	6 Additional Years
Phd	8 Additional Years



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Geographic Coverage (Delivery Area): Domestic

Point of production: Same as company address

Discount from list prices: Federal Government price is list price minus 5% discount.

Quantity Discounts: Additional 1% discount off orders that exceed \$200k

Prompt Payment Terms: 1% Net 20

Government purchase cards are accepted at or below the micro-purchase threshold: Yes

Government purchase cards are accepted above the micro-purchase threshold: Yes

Foreign Items: None

Time of Delivery: As agreed in each task/delivery order

Expedited Delivery: Contact Contractor

Overnight and 2-day Delivery: Contact Contractor

Urgent Requirements: Contact Contractor

F.O.B. Point(s): Destination

Ordering Address: Contractor Address

Payment address(es): Contractor Address

Warranty provision. Standard 1 Year Warranty

Export packing charges, if applicable. N/A

Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level): Credit Cards accepted up to \$25k

Terms and conditions of rental, maintenance, and repair (if applicable) N/A

Terms and conditions of installation (if applicable). N/A

Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices



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Terms and conditions for any other services (if applicable) N/A

List of service and distribution points (if applicable). Contractor Address

List of participating dealers (if applicable). N/A

Preventive maintenance (if applicable). N/A

Data Universal Number System (DUNS) number 081118347

Notification regarding registration in Central Contractor Registration (CCR) database.

SAM registration is valid through 4/05/2020



Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants) N/A

If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor website or other location.) The EIT standards can be found at www.Section508.gov/. N/A